

The logo of the Indiana Family & Social Services Administration is a circular seal. It features a large, stylized 'IFS' in the center. The words 'INDIANA FAMILY & SOCIAL SERVICES' are written in a circular path around the top half of the seal, and 'ADMINISTRATION' is written along the bottom half. The seal is light blue and serves as a background for the text.

Indiana Medicaid Request for Proposals 7-54

**Pre-Proposal Conference
December 6, 2006**

Agenda

- Navigating the RFP
- FSSA's Vision for this Procurement
- First Steps

Navigating the RFP

- Section One
 - General Information and Requested Products or Services
- Section Two
 - Procurement Schedule
- Section Three
 - Proposal Preparation and Instruction

Navigating the RFP

- Section Four
 - Contractual Requirements
- Section Five
 - Scope of Work
- Section 6
 - Proposal Evaluation and Criteria

Navigating the RFP

- Section 7
 - Contract Attachments
 - Attachment A
 - Attachment B
 - Attachment C
- Section 8
 - Reference Materials

FSSA's Vision

- Takeover and operation of the Indiana Medicaid Management Information Systems (MMIS)
- Provision of Fiscal Agent Services as defined in Section 5, Scope of Work

FSSA's Vision

- Term of the contract shall be five (5) years from the date of the contract execution
 - Up to two (2) one-year renewals at the State's option

FSSA's Vision

- Payment of start up costs not to exceed \$5 Million
- Prepare for Electronic Medical Records (EMR)

FSSA's Vision

- Provider Enrollment Imaged Documentation and Workflow
 - Implementation of imaging for provider enrollment files by July 1, 2008.
 - Imaging of previous files by January 1, 2009.

FSSA's Vision

- Enhanced Testing Strategy
 - Implement a regression testing environment utilizing automated testing tools by 1/1/09.
 - Test cases shall be created in a way that allows the test case to be stored in the regression test library.

FSSA's Vision

- Statewide Distribution of Services
 - Many of the services are required to be rendered within five miles of the government center.
 - FSSA is allowing the vendor to locate certain services to be rendered in any Indiana location.

FSSA's Vision

- Quality Assurance Emphasis
 - Extra emphasis on the quality of services rendered by the Contractor
 - Separately price a Quality Assurance Team in the cost proposals

FSSA's Vision

- Independent Verification & Validation
 - FSSA anticipates requiring the Contractor to contract with an IV&V vendor
 - FSSA shall review the IV&V contract for approval, and the vendor will report directly to the state
 - FSSA shall reimburse the Contractor for the cost of the IV&V contract

First Steps

- First Steps services were consolidated into the current MMIS system in February of 2006
- Bidders must include a separate cost proposal for the First Steps services.
- The State may award a contract for the Medicaid Fiscal Agent without awarding a contract for the First Steps services.



Questions